# CAPABILITIES STATEMENT

PCI PS
PROFESSIONAL SERVICES

**NAICS :** 541611, 541511, 541512, 541513, 541519, 541618, 541690

## CORPORATE OVERVIEW

PCI Professional Services (PCI-PS) is a tribally-owned certified SBA 8(a) Small Disadvantaged Business providing technical and professional services across U.S. Federal Agencies and the Department of Defense.

Our professionals have spent decades providing quality support to multiple customers to help further their mission. We have provided expertise in consultancy areas such as organizational design, change management, business optimization and program management. We have also provided mission support in areas such as acquisition/contract management, compliance support, and the full HR support spectrum.

PCI-PS constantly strives to manage our business efficiently and effectively so that we can pass cost savings on to our clients and deliver the best overall value. We are especially proud of our contract start-up skills and have a proven transition process that allows for immediate performance accountability coupled with onboarding key personnel to ensure customer support continuity and long-term satisfaction. Our people are our most important asset and we invest heavily in recruiting and retaining industry-leading talent.

## CORE CAPABILITIES

### STRATEGIC MANAGEMENT & ADVISORY SERVICES

Acquisition & Contract Management
Strategic Planning & Execution
Stakeholder Engagement & Communications
Risk Management

### FINANCIAL SERVICES

Credit Analysis & Underwriting
Financial Modeling & Advisory
Financial Planning & Reporting
Government Lending Expertise

### TECHNOLOGY SOLUTIONS

Enterprise IT & Cybersecurity
Custom Software Development
Systems Integration & Support
Cloud & Infrastructure Services

### OPERATIONAL EXCELLENCE SUPPORT SERVICES

Business Process Optimization
Change Management & Organizational Development
Performance Management
Quality Assurance & Compliance
Project & Program Management

### DATA ANALYTICS & INSIGHT SUPPORT

Advanced Analytics & Visualization
Business Intelligence Solutions
Predictive Modeling
Data Strategy & Governance

### PUBLIC SECTOR & HEALTH CONSULTING

Policy Development & Implementation
Health Strategy & Systems Modernization
Legislative & Compliance Support
Healthcare Analytics

### HUMAN CAPITAL & ADMINISTRATIVE SUPPORT

Talent Management & Technical Staffing
Executive & Administrative Services
Workforce Planning and Optimization
Employee Engagement Support

**CAGE CODE:**
**9R3H7**
**UEID: H2E1BYV9D1J9**

A wholly-owned subsidiary of PCI Federal
pcifederalservices.com

PCI PS
PROFESSIONAL SERVICES

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# BENEFITS OF TRIBAL 8(a) SOLE SOURCING

PCIPS PROFESSIONAL SERVICES

| | |
|---|---|
| **TRIBALLY-OWNED SUPER 8(a)** | Can receive non-competitive sole source awards up to $100M DoD<br>Can receive non-competitive sole source awards up to $30M at FedCiv Agencies (non-DoD)<br>Sole source awards above $100M / $30M possible with J&A<br>Tribal 8(a) awards are not protestable per 13 CFR 124.517(a) |
| **DIRECT NEGOTIATIONS** | Reduced risk and ambiguities<br>Best value pricing<br>Full understanding of costs and staffing |
| **STREAMLINED PROCUREMENT** | Reduced acquisition cycle-days not months<br>Supports mission readiness |
| **SAVINGS** | Lowered administrative costs<br>High-Level SOW and LOE |
| **SMALL BUSINESS GOALS** | SBA credit for small business promotion |
| **QUALIFIED CONTRACTOR** | Contractor qualifications are known |
| **CATEGORY MANAGEMENT CREDIT** | Receive Tier 2 “Spend Under Management” (SUM) Credit (OMB Memo M-22-03 Dec 2, 2021) |

## CLIENTS SUPPORTED

- U.S. Department of State
- U.S. Department of Defense
- Internal Revenue Service
- Defense Health Agency
- U.S. Department of Health & Human Services
- U.S. Department of Transportation
- U.S. Army
- U.S. Department of the Interior
- U.S. Department of Agriculture
- U.S. Army Corps of Engineers
- U.S. Department of Justice
- U.S. Department of Homeland Security

## WHY CHOOSE US

**01 DEEP INDUSTRY EXPERIENCE**

Coupled with our reputable and decades’ worth of experienced staff, tested and proven tailored solutions, and vast understanding of agency missions, we deploy the best resolutions to the government’s most complex problems. We bring efficiency and integrity to everything we do.

**02 RAPID VALUE CREATION**

We are especially proud of our ability to quickly enhance organizational performance and deliver high-quality products, ensuring short-term and long-term customer satisfaction. Our effective contract start-up skills, proven transition processes, proficient onboarding of key personnel, and continual customer support guarantee our impactful added value.

**03 CULTURE**

Our people are our most important asset. We invest heavily in recruiting, retaining industry-leading talent, and ensuring our employees are current in industry practices and certifications.

## TRIBAL 8(a) SOLE SOURCE PROCESS

**01. Contracting Officer (CO) Develops SOW, Budget & Letter of Intent**
*CFR Sec. 124.502 (a) & Sec 124.502 (b)*

**02. CO Sends Sole Source Intent Letter to SBA**

**03. SBA Verifies Eligibility & Sends Acceptance Letter to CO**
*CFR Sec 124.508 (a-c)*

**04. CO Negotiates with Contractor**

**05. CO & Contractor Agree on Mutually Acceptable Terms & Cost**

**06. START WORK**

PCIPS PROFESSIONAL SERVICES

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