CAPABILITIES STATEMENT



CERTIFICATIONS



NAICS: 541611, 541511, 541512, 541513, 541519, 541618, 541690

CORPORATE OVERVIEW

- PCI Professional Services (PCI-PS) is a tribally-owned certified SBA 8(a) Small Disadvantaged Business providing technical and professional services across U.S. Federal Agencies and the Department of Defense.
- Our professionals have spent decades providing quality support to multiple customers to help further their mission. We have provided expertise in consultancy areas such as organizational design, change management, business optimization and program management. We have also provided mission support in areas such as acquisition/contract management, compliance support, and the full HR support spectrum.
- PCI-PS constantly strives to manage our business efficiently and effectively so that we can pass cost savings on to our clients and deliver the best overall value. We are especially proud of our contract start-up skills and have a proven transition process that allows for immediate performance accountability coupled with onboarding key personnel to ensure customer support continuity and long-term satisfaction. Our people are our most important asset and we invest heavily in recruiting and retaining industry-leading talent.

KEY BUSINESS AREAS



Strategic Management & **Advisory Services**

- Acquisition & Contract Management
- Strategic Planning & Execution
- Stakeholder Engagement & Communications
- Risk Management



Financial Services

- Credit Analysis & Underwriting
- Financial Modeling & Advisory
- Financial Planning & Reporting
- Government Lending Expertise



Technology Solutions

- Enterprise IT & Cybersecurity
- Custom Software Development
- Systems Integration & Support
- Cloud & Infrastructure Services



Operational Excellence Support Services

- Business Process Optimization
- Change Management & Organizational Development
- Performance Management
- Quality Assurance & Compliance
- Project & Program Management



Data Analytics & Insight Support

- Advanced Analytics & Visualization
- Business Intelligence Solutions
- **Predictive Modeling**
- Data Strategy & Governance



Public Sector & Health Consulting

- Policy Development & **Implementation**
- Health Strategy & Systems Modernization
- Legislative & Compliance Support
- Healthcare Analytics



Human Capital &

- Talent Management & **Technical Staffing**
- Executive & Administrative Services
- Workforce Planning and Optimization
- Employee Engagement Support









11921 Freedom Dr. Reston VA. 20190



Phone 571-228-3628

BENEFITS OF TRIBAL 8(a) SOLE SOURCING



FEATURE

BENEFIT

TRIBALLY-OWNED SUPER 8(a)

- Can receive non-competitive sole source awards up to \$100M DoD
- Can receive non-competitive sole source awards up to \$25M at FedCiv Agencies (non-DoD) Sole source awards above \$100M / \$25M possible with J&A
- Tribal 8(a) awards are not protestable per 13 CFR 124.517(a)
- **DIRECT NEGOTIATIONS**
- Reduced risk and ambiguities
- Best value pricing
- Full understanding of costs and staffing
- **STREAMLINED**
- Reduced acquisition cycle-days not months
- **PROCUREMENT** Supports mission readiness
 - Lowered administrative costs **SAVINGS**
 - High-Level SOW and LOE
- **SMALL BUSINESS GOALS**
- SBA credit for small business promotion
- **QUALIFIED CONTRACTOR**
- Contractor qualifications are known
- **POARCH CREEK INDIANS**
- Substantial financial resources
- Proven performance record
- **CATEGORY MANAGEMENT CREDIT**
- Receive Tier 2 "Spend Under Management" (SUM) Credit (OMB Memo M-22-03 Dec 2, 2021

CLIENTS SUPPORTED

WHY CHOOSE US



Department



U.S. Department Of Health And **Human Services**



U.S. Department Of Agriculture



Department of Defense



US Department of Transportation



U.S. Army Corps of Engineers



Revenue Service



U.S. Army



U.S. Department of the Interior



U.S. Department of Justice



U.S. Department of Homeland Security



DEEP INDUSTRY EXPERIENCE

Coupled with our reputable and decades worth of experienced staff, tested and proven tailored solutions, and vast understanding of agency missions, we deploy the best resolutions to the government's most complex problems. We bring efficiency and integrity to everything we do.



RAPID VALUE CREATION

We are especially proud of our ability to quickly enhance organizational performance and deliver high-quality products, ensuring short-term and long-term customer satisfaction. Our effective contract start-up skills, proven transition processes, and proficient onboarding of key personnel and continual customer support guarantees our impactful added value.



CULTURE

Our people are our most important asset. We invest heavily in recruiting and retaining industry-leading talent and ensure our people are current in industry practices and certifications.

TRIBAL 8(a) SOLE SOURCE PROCESS

02. Send Sole Source Intent Letter to SBA Specialist

04. KO Negotiations With Contractor

06. START WORK











01. Contracting Authority

Develop SOW Sec. 124.502 (a), Budget and Letter of Intent Sec 124.502 (b)

03. SBA Verifies Eligibility, Sends Acceptance Letter to the KO-Sec 124.508 (a-c) 05. Mutually Acceptable Terms and Cost

President & CEO

MARK HENDERSON 571.228.3628 Mark.Henderson@pci-ps.com **Executive Vice President**

NICK DUNN 571.357.2980 Nick.Dunn@pci-gs.com